



## 2008 Annual Report

# ANERA

AMERICAN NEAR EAST REFUGEE AID

40 years of Commitment

٤٠ عاماً من الإلتزام

With a grant from the  
Firedoll Foundation,  
ANERA employed 31  
people to clean up  
the farms of Beit  
Lahia, Gaza.



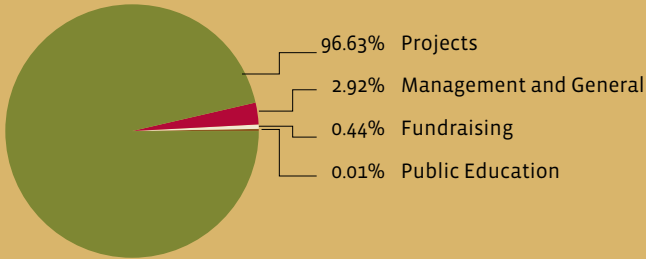
**Cover photo:** Sondos, wearing her own creation made from cleaned milk containers, is one of 20,000 preschoolers in Gaza who gets fortified milk through ANERA's Milk for Preschoolers Program each school day.

# Fiscal Year 2008

(June 1, 2007–May 31, 2008)

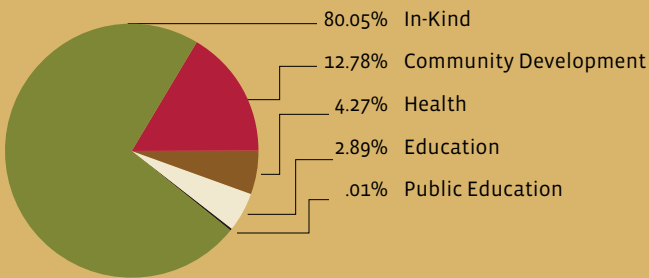
## Total Expenses

ANERA's total expenses of \$73,746,585 were distributed in the following manner:



*ANERA is committed to spending funds in an efficient and accountable manner. We consider every dollar crucial to the delivery of our projects throughout the Middle East.*

## Program Expenses



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\$9,107,699	Community and Economic Development Program
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\$2,060,008	Education Programs
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\$3,046,214	Health Programs
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\$57,046,885	Medical In-Kind
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\$5,762	Public Education
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Charity Navigator, America's largest independent charity evaluator, awarded ANERA our 6th consecutive Four-Star rating for excellent financial stewardship. Only 2% of the 5,300 organizations evaluated have received this ranking. Charity Navigator describes the consistency in our rating as "an exceptional feat, especially given the economic challenges many charities have had to face in the last year."



Long-time member in good standing of the Better Business Bureau Wise Giving Alliance

"A" rated charity by the Institute of Philanthropy





## REPORT FROM *the* PRESIDENT *and* CHAIR

This fiscal year began with Hamas assuming power in Gaza. That event and the resultant embargo on Gaza have made for an almost impossible work environment. Our office there was damaged by nearby explosions, the staff had trouble getting to projects due to gas shortages, and computers were shut off because of electricity rationing. Regardless, ANERA staff perseveres with amazing resiliency.

Success in Gaza can be measured tangibly by our ability to get ten 20-foot containers of medicines and health care supplies through frequently sealed borders and distributed to clinics. We also delivered nutrient-fortified milk and biscuits to 20,000 children at 164 preschools every school day.

In the West Bank, the fourth IT Center of Excellence attached to a university was dedicated. The Najjad Zeenni Center at Birzeit University will join with the other facilities in the creation of a consortium that can better promote job placement, small business incubation and outreach to area school teachers and government administrators.

In Lebanon, despite an unstable political environment, our Beirut staff continued innovatively drawing together Palestinians and local Lebanese communities. Their latest creation is a project which improves schools, streets and power lines in contiguous communities in a way that fosters reconciliation.

Meanwhile, in Amman, we are providing after-school tutoring (academic and psycho-social support) to more than 1,000 Iraqi refugee and Jordanian children.

These programs and a novel marketing approach have taken ANERA's message to entirely new audiences. The website was thoroughly redesigned to better articulate our unique position as regional experts. ANERA began in 1968 as a temporary means for generous Americans to send relief to newly uprooted Palestinian refugees. Now, 40 years later, ANERA has matured into a highly professional development agency. Recognition of that assessment came from the World Economic Forum, which invited ANERA to participate in its May meeting for the Middle East group. ANERA stands out among nonprofits as a leader that can provide solutions in partnerships across a variety of sectors.

In our 40th year, we remain committed to the dignity of the Palestinians and others who suffer in the Middle East. With emphasis on accountability, we spend your kind contributions and with measurable, quality standards, we will improve the lives of children, families and communities.

*Curtis W. Brand*

Curtis Brand  
Chair of the Board

*Bill Corcoran*

Bill Corcoran  
President & CEO

◀ Mohammed, a father of five, lives in Al Mossadar village in the middle region of Gaza. With funds from the U.S. Agency for International Development, ANERA extended the water network in his village so that all the households now have running water.

# Community and Economic Development

ANERA is helping men and women in the Middle East persevere through difficult economic times. We are creating jobs that rebuild essential infrastructure, such as schools, health clinics, and water wells. We are designing job training programs and helping entrepreneurs set up small local businesses.

When families and communities have the resources and tools to succeed, so much more than a well or a school or a roadway is restored. The effects resonate long after the completion of one project thanks to each family's increased self-reliance and determination to improve their lives.

*“Every man, woman and child, irrespective of the degree and severity of their handicaps, remains a reservoir of potential, a source of life, of hope and joyfulness. The human being transcends every definition which confines him to any aspect or status.”*

DR. NADEEM SHWARYI, DIRECTOR OF THE AL-KAFAÂT FOUNDATION IN BEIRUT, LEBANON (1987)





ANERA is working in communities housing mixed Palestinian and Lebanese population in the greater Tyre area to improve community health and safety, eliminate environmental hazards, and foster better relations between Lebanese and Palestinian communities.

## SOME COMMUNITY AND ECONOMIC DEVELOPMENT HIGHLIGHTS FROM 2008

- Worked with West Bank agricultural cooperatives to construct 42 new greenhouses and rehabilitate older greenhouses for 58 farmers. The greenhouses produced new crops of cherry tomatoes, cucumbers and snow peas. Funded through ACDI/VOCA.
- With funding from the U.N.’s International Fund for Agricultural Development, built nine miles of rural roads, established a health clinic, erected three new community centers, completed two village water networks, and put in place a farming irrigation system—all in the West Bank.
- Partnered with the Al-Kafaàt Foundation on the DHIAFEE program (Developing the Hospitality Industry’s Abilities–Fostering Economic Expansion) to develop responsible tourism in Lebanon and create sustainable economic opportunities in rural areas. The program has supported 50 unique, family-managed lodgings. Funded by the U.S. Agency for International Development (USAID).
- Began, with support from the USAID Office of Transition Initiatives, a new program to improve the living conditions for Palestinian refugees and low-income Lebanese families living in informal refugee camps known as “gatherings”.



### Impact of USAID-Funded Water Projects 2006–2008

117	Completed projects in West Bank
21	Completed projects in Gaza
200,000	Days of employment created
700,000	People with access to improved drinking water supply as a result of EWAS assistance
980,000	People with improved sewage collection systems
9	Clinics with improved water and sanitation
4	Hospitals with improved water and sanitation
10	Schools with improved water and sanitation
177	Cisterns created
3	Water reservoirs rehabilitated/repaired
10	Communities have proper stormwater drainage systems

◀ In 1984, ANERA contributed \$650,000 towards building this cooling house and wholesale market for fresh produce in Halhoul, West Bank. From the beginning all stalls were rented and it has been flourishing ever since. Pictured is a fruit vendor in 2008.





## *Then and Now*

Since 1983, ANERA has worked with the Al-Kafaat Foundation in Lebanon, a non-profit helping people who have disabilities and social challenges. Al-Kafaat has been a part of ANERA's Scholarship Program since 1987. We also have supported them in a myriad of other ways—rebuilding structures on their campuses during the Lebanon civil war, supplying hearing equipment for their School for the Deaf and, most recently, expanding the capacity of the Foundation's Catering and Hotel Management Schools and improving the quality of education offered.

Mr. Raif Shwayri (far left), Director of the Al-Kafaat Foundation, describes the state-of-the-art IT facilities to former USAID Mission Director Raouf Youssef. ▼



ANERA began its work in the Middle East by providing emergency relief immediately after the 1967 Arab-Israeli War. Today, after 40 years, ANERA continues its legacy by assisting local health care providers to deliver quality services to their communities.

# Health and Relief

We are building clinics, training health care workers, combating malnutrition, and promoting actions that people can employ to protect their well-being. At all levels, ANERA is ensuring that people increasingly have access to a healthier life.

This youngster is one of hundreds who have participated in ANERA's colorful and joyous Creative Health parades in Lebanon's refugee camps. Children and parents dress up as fruits and vegetables, chanting and singing about living healthily. ►



## SOME HEALTH AND RELIEF HIGHLIGHTS FROM 2008

- Supplied 20,000 preschoolers at 164 preschools with nutrient-fortified milk and biscuits during the school year, despite a year-long closure of Gaza's borders and a cut-off of fuel for several months.
- Made \$57 million worth of in-kind deliveries to the Middle East. Shipments included a diverse range of health care supplies, from headache remedies to ultrasound machines. We are particularly proud of our Gaza staff's ability to distribute 10 containers, given they had little or no fuel for months.
- Partnered, for the second year, with many local organizations on the Creative Health Campaign, which makes healthy living fun through interactive educational materials and events, such as health parades. The campaign has reached over 30,000 people in villages across South Lebanon and Palestinian refugee camps.
- Began implementing a micronutrient program in the West Bank aimed at ensuring the quality of fortified Palestinian wheat flour, spreading the word about the importance of nutrients, and persuading other food industries to introduce fortified products.





From the beginning ANERA has been delivering relief to the Middle East in the form of donated medicines and other health care supplies. ▼

## Then and Now



◀ ANERA was the first big donor to the Al-Ahli Hospital in Hebron, giving \$1,500,000 that started the hospital's construction in 1988. Since then, ANERA has made many shipments of medical in-kind donations to Al-Ahli. In 2005, ANERA gave the hospital a Complete Blood Count machine (pictured) which helps diagnose certain medical conditions, track the progression of an illness, and determine whether infection exists. The hospital has a 200-bed capacity and serves the southern West Bank with a population of 600,000.

From kindergarten to post-graduate studies, ANERA is opening doors for people in the Middle East to access opportunities for learning. Through innovative projects that build new schools and classrooms, promote after-school programs, teach information technology, and allow disadvantaged children to go to school, ANERA is helping people of all ages uncover their potential.



# Education

▲ Five-year-old Malak, enjoying her school playground, is one of the 230 children benefitting from the ANERA Scholarship program.



ANERA's fourth IT Center of Excellence in the West Bank was inaugurated in the spring.



## SOME EDUCATION HIGHLIGHTS FROM 2008

- Officially celebrated the opening of ANERA's fourth IT Center of Excellence in the West Bank. This Center is located at Birzeit University and was funded by its namesake Najjad Zeenni, a generous ANERA donor. The Center provides world-class facilities and professional training programs that are responsive to market needs and will help Palestinians for generations to come.
- In 2008, through the Scholarship Program, donors gave over \$100,000 to sponsor 230 children at seven excellent schools in the West Bank, Gaza, Lebanon and Jordan.
- Helped children in the West Bank and Gaza deal with conflict in a non-violent manner through a project funded by the Canadian government. The program extended comprehensive psychosocial support and opportunities to over 7,000 children — ages 6 to 17 — who attended after-school activities in some 80 community centers.
- Constructed 53 new classrooms in 14 schools, impacting nearly 5,000 students in 16 communities across the West Bank. Funding came from the U.N.'s International Fund for Agricultural Development.

ANERA is working with local partners in three poor communities in Jordan. With a grant from the U.S. State Department, we are integrating Iraqi children into Jordanian public schools and delivering academic and psycho-social support to more than 1,000 Iraqi and Jordanian children aged 6 through 12. These children are hard at work on their math, Arabic and English language lessons. ►

*"Rawdat El Zuhur was born out of faith, hope and love. We all have a great need not only to receive of these but also to GIVE them."*

ELIZABETH NASIR, FOUNDER OF RAWDAT EL ZAHUR, JERUSALEM





Since 1979, ANERA's Scholarship Program has given needy children in the Middle East the opportunity for a fulfilling education. The program began with two schools in Jerusalem, Rawdat El Zuhur (*pictured*) and Dar El Tifi.



Dear Supporters of ANERA,

You have continued to invest in this fractured part of the world! You are telling us that Palestinians and others of the Middle East deserve a future. You are confirming that ANERA is a worthy partner.

Total revenue increased 31% to \$79 million. Hundreds of new donors have entrusted us with their contributions. The redesigned website attracts a regular stream of on-line donations. Moreover, several thoughtful friends blessed us with gifts from their wills.

To protect your investment, we have further burnished our internal controls. An outside assessment was conducted of our Donated Medicine program in Lebanon with the intention of identifying additional strengths that could be implemented. A revitalized Board committee on Finance & Administration has reviewed a variety of policies and procedures. A number of banking and insurance contracts have been re-bid to ensure best prices and service in a changing market. ANERA has remained vigilant.

We also rigorously apply an ongoing vetting process on anti-terrorism at all levels of the agency. With Department of Treasury software and USAID clearing, we ensure that every dollar reaches reputable contractors, communities and project partners.

We invite you to examine in detail our audited financial records on our website or by calling our offices for a hard copy to be mailed. In addition, the IRS form 990, required by 501(c)3 tax deductible nonprofits, is available in the same manner.

Over 40 years, ANERA has established a reliable, solid name in a part of the world that has been tumultuous. We are desirous of earning and keeping your fiduciary trust.



Arthur M. de Graffenried, Treasurer  
CEO  
Qatar First Investment Bank  
Doha, Qatar

# Letter from the Treasurer



▲ Randa Mansour-Shousher, Doctor of Audiology, joined her expertise with the strengths of ANERA and partner, Atfaluna Society for Deaf Children, to bring hearing aids to children who need them in Gaza. “I really appreciate being able to trust that ANERA has a staff in Gaza who will take this work seriously.”

◀ ANERA installed a cistern for Zohair and his family of seven in the West Bank. This is one of 177 cisterns that ANERA installed, with USAID funding, in the last two years in Gaza and the West Bank.

# Independent Auditor's Report

## To the Board of Directors of American Near East Refugee Aid

We have audited the accompanying statement of financial position of American Near East Refugee Aid (ANERA) as of May 31, 2008 and 2007 and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of ANERA's management. Our responsibility is to express an opinion on these financial statements based on our audits. We did not audit the financial statements of ANERA's Jerusalem, Beirut and Amman offices, which reflect total assets of \$7,722,400 and \$1,781,640 as of May 31, 2008 and 2007, respectively, and total expenses of \$38,030,880 and \$12,994,316 for the years then ended. Those statements were audited by other auditors whose reports have been furnished to us, and our opinion, insofar as it relates to the amounts included for ANERA's Jerusalem, Beirut, and Amman offices, is based solely on the reports of the other auditors.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits and the reports of the other auditors provide a reasonable basis for our opinion.

In our opinion, based on our audits and the reports of the other auditors, the financial statements referred to above present fairly, in all material respects, the financial position of American Near East Refugee Aid as of May 31, 2008 and 2007, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were performed for the purpose of forming an opinion on the financial statements of ANERA as a whole. The accompanying Schedule of Functional Expenses is presented for the purposes of additional analysis and is not a required part of the financial statements. Such information had been subjected to the auditing procedures applied in the audit of the financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the financial statements taken as a whole.

A stylized, handwritten-style signature in black ink that reads "Lane + Company".

Washington, D.C., USA

August 15, 2008





In four West Bank towns, ANERA helped municipalities build light industrial complexes, in order to relocate polluting industries out of town centers and create a better environment for job stimulation. These photos, from 2008, come from the first complex built in Beit Jala in 1985.



# Financial Review

## STATEMENT OF FINANCIAL POSITION

May 31, 2008 and 2007

	2008	2007
<b>Assets</b>		
<b>Current Assets</b>		
Cash and cash equivalents	\$10,146,720	\$5,054,618
Grants receivable	474,330	1,682,275
Accounts receivable	57,642	59,803
Inventory	546,200	—
Prepaid expenses and other assets	165,642	76,561
<b>Total Current Assets</b>	<b>11,390,534</b>	<b>6,873,257</b>
Furniture and equipment, net	144,376	44,166
<b>Total Assets</b>	<b>\$11,534,910</b>	<b>\$6,917,423</b>

## Liabilities and Net Assets

### Current Liabilities

Accounts payable and accrued expenses	\$400,893	\$96,902
Accrued benefits	874,735	739,142
Grant commitments	140,302	204,750
<b>Total Current Liabilities</b>	<b>1,415,930</b>	<b>1,040,794</b>

### Net Assets

#### Unrestricted

Undesignated	3,072,314	1,021,537
Board Designated Endowment	532,883	510,453
<b>Total Unrestricted Net Assets</b>	<b>3,605,197</b>	<b>1,531,990</b>
Temporarily Restricted	6,513,783	4,344,639
<b>Total Net Assets</b>	<b>10,118,980</b>	<b>5,876,629</b>
<b>Total Liabilities and Net Assets</b>	<b>\$11,534,910</b>	<b>\$6,917,423</b>

# STATEMENT OF ACTIVITIES

For the years ended May 31, 2008 and 2007

	2008	2007
<b>Change in unrestricted net assets</b>		
Revenue		
Donor contributions and other grants	\$2,929,643	\$2,035,614
In-kind contributions	57,593,085	43,017,508
Other Income	44,371	49,106
<b>Total</b>	60,567,099	45,102,228
Net assets released from restrictions		
Satisfaction of program restrictions	15,252,693	15,546,537
<b>Total unrestricted revenue</b>	75,819,792	60,648,765
Expenses		
Program Services		
Community and economic development	9,107,699	9,537,191
Education	2,060,008	2,973,179
Health services	60,093,099	46,296,000
Public education	5,762	53,084
<b>Total Program Services</b>	71,266,568	58,859,454
Supporting Services		
Fund-raising	327,986	320,019
Management and general	2,152,031	1,734,413
<b>Total Supporting Services</b>	2,480,017	2,054,432
<b>Total Expenses</b>	73,746,585	60,913,886
Change in unrestricted net assets	2,073,207	(265,121)
<b>Change in temporarily restricted net assets</b>		
United States Government grants	9,800,637	11,771,456
Private sector grants and contributions	2,636,329	3,973,407
United Nations grants	4,249,851	360,544
Canadian Government grant	735,020	344,815
Net assets released from restrictions	(15,252,693)	(15,546,537)
Change in temporarily restricted net assets	2,169,144	903,685
<b>Change in net assets</b>	4,242,351	638,564
<b>Net assets, beginning of year</b>	5,876,629	5,238,065
<b>Net assets, end of year</b>	\$10,118,980	\$5,876,629

# 2008 Donors

## \$25,000 and above

Genevieve & Gaby Ajram  
Mr. and Mrs. Mike de Graffenried  
Mr. Edward M. Karkar

Bruce and Sheila Nicklas  
Mr. David Simons  
Mr. Najjad A. Zeenni

Anonymous (2)

## \$10,000 to \$24,999

Mr. Michael M. Ameen, Jr.  
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Curtis and Judy Brand  
Mr. Thomas Cabot  
Clark Charitable Trust  
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Daoud & Siam Family

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Anonymous (4)

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Dr. and Mrs. Salah Al-Askari  
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Catherine Caneau  
Mr. John W. Childs  
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& Marwan Shousher  
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Mr. and Mrs. Hassan Elmasry  
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Joyce Jaber  
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Muneer Tarazi and Renata Meyer-Tarazi  
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Kenneth Wollenberg  
Peggy and Lee Zeigler  
Robert Zeuner  
Anonymous (6)





La Cabane ski lodge is an example of the kind of family-run lodging that benefits from the DHIAFEE program in Lebanon. The inns have great appeal for tourists, but they needed better marketing materials and staff training.

## \$1,000 to \$2,499

Dr. and Dr. Charles F. Abboud  
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Mr. Sharif Aboelnaga  
Laila Abou-Rahme  
Dr. and Mrs. Yousef Abu-Sbaih  
Sadi Abusrur  
Muhammad Adaya  
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Lois De Domenico  
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Doumar Law Group  
Dr. Elinor F. Downs  
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Dr. and Mrs. Basim A. Dubaybo  
Alice Dudum  
In Memory of Manuel G. Dudum  
Mr. Ronald Akram Dudum  
Mr. Brian EagleHeart  
Ibrahim El-Abbassi  
Jacqueline Ellass  
Mr. and Mrs. Ahmad M. El-Hindi  
Mr. and Mrs. Mohamed A. El-Khawas  
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Maryam and Robert Eng  
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Massoud Javadi  
Tony and Anne Jones  
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Mrs. Lela S. Moore  
David Moulton  
Evelyn S. Moulton  
Janet Mustin  
Narmeen Nabil  
Dr. Amin T. Nasr  
Dan Nelson  
Mr. Jay O. Newlon, Jr.  
Bob and Shari Norberg  
Mr. Scott F. Norberg  
Billy Norris  
Dr. and Mrs. W. Eugene Notz



# 2008 Donors

## \$1,000 to \$2,499

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Mr. and Mrs. Kassem S. Omar  
Mr. and Mrs. Khaled A. Othman  
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In Memory of Margaret Dale  
Penrose  
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Captain and Mrs. Evan Robinson  
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The William and Salome Scanlan  
Foundation  
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A Palestinian farmer harvests the first crop of cherry tomatoes grown in this new greenhouse ANERA erected near Tulkarem in the West Bank.





- ▲ Fatmi is speaking with the head nurse who is helping her to receive treatment for breast cancer at the Augusta Victoria hospital in Jerusalem. Fatmi is 75 years old and a proud mother of six with 33 grandchildren. The expensive medicine she needs is donated by AmeriCares and distributed by ANERA.

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This page:  
 As part of ANERA Lebanon's Creative Health  
 Campaign, these six healthy babies celebrate  
 six months of exclusive breastfeeding.

Opposite page:  
 A portion of the mosaic at Hisham's Palace. ANERA is  
 working with the Jericho municipality to preserve this  
 important cultural site dating back to the 8th century, CE.

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Middle East Institute  
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Former Vice President,  
Swarthmore College  
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Former Managing Director,  
Citigroup Risk Management,  
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### **James K. Sams**

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Firm Roundtable  
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Former Ambassador to Egypt  
Former Assistant Secretary of State  
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Friendship Society  
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### **Oliver D. Zandona**

Senior Advisor, International  
Government Relations  
Exxon Mobil Corporation  
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### **Samar Deifallah Zuaier**

Civic Leader  
Greenwich, CT  
Medical Committee

- ANERA works with the Edward Said National Conservatory of Music to take music to young people where they live, in remote and underprivileged areas of the West Bank.

# Medical Committee

## Officers

**Vicken V. Kalbian, MD**  
Chair  
Internist  
Winchester, VA

**Ellen Siegel, RN**  
Vice-Chair  
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Washington, DC

## Members

**Salah Al-Askari, MD**  
Director of Faculty Liaison  
New York University – School of  
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**Kamal A. Batniji, MD**  
Ear, Nose & Throat Specialist  
Los Angeles, CA

**Charlotte R. Brown, MD**  
Pediatrician, Retired  
New Canaan, CT

**David S. Brown, MD**  
Internist, Retired  
New Canaan, CT

**E. Joseph Dagher, MD**  
Medical Consultant  
Baltimore, MD

**Shukri David, MD**  
Cardiologist  
Providence Hospital  
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Southfield, MI

**Raymond G. Haddad, MD**  
Retired Pulmonary Specialist  
Glen Allen, VA

**Adnan Hammad, PhD**  
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ACCESS Community Health &  
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**Nabil Khoury, MD**  
Emergency Medicine Physician  
Detroit, MI

**Rajai T. Khoury, MD**  
Thoracic, Cardiac & Vascular  
Surgery  
Wheeling Heart Institute  
Wheeling, WV

**Eid B. Mustafa MD**  
Plastic and Reconstructive Surgeon  
Trustee, Physicians for Peace  
Wichita Falls, TX

**Andre-Jacques Neusy, MD**  
Founder and Director  
Center for Global Health  
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Great Neck, NY

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Thoracic Surgeon  
Hollywood Presbyterian Medical  
Tower  
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**Jay J. Schnitzer, MD**  
Assistant Professor of Surgery  
Harvard Medical School  
Associate Visiting Pediatric  
Surgeon  
Massachusetts General Hospital  
Boston, MA

**Hanadi Shamkhani, MD**  
Physician Director, Drug Utilization  
Management  
Chair, Pharmacy and Therapeutics  
Mid-Atlantic States Permanente  
Medical Group  
Washington, DC

**Salah Yassin, PhD**  
President & CEO  
Farmacias El Amal  
San Juan, PR



- ANERA rehabilitated Al Mutanabbi Street in Jericho. This road is one of nine rehabilitated using funds from USAID.

**Michael M. Ameen, Jr.**  
Business Consultant on  
Middle East Affairs  
Board Member  
Harken Energy  
Kingwood, TX

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Retired Insurance Executive  
Retired Executive Director  
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Honorary Consul of the Hashemite  
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President, Califashions  
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Fund Manager  
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Lowell, MA  
Emeritus, Phillips Academy Andover  
Great Barrington, MA

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**Matthew C. Haimes**  
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Retired Partner Deloitte & Touche  
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**Doris Halaby**  
Civic Leader  
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**Canon Michael P. Hamilton**  
Canon Emeritus  
The National Cathedral  
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**Ahmad M. Hijazi**  
Retired Senior Petroleum Company  
Executive  
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**Richard Holmes**  
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Business Affairs  
Fernandina Beach, FL

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Sweet Briar College  
Sweet Briar, VA

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St. Paul, MN

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Languages  
Pepperdine University  
Executive Director  
Seaver College's Washington, DC  
Internship Program  
Washington, DC

**Les Janka**  
President  
Les Janka International  
Arlington, VA

**Omar M. Kader**  
President and CEO  
Pal-Tech, Inc.  
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**Jill H. Kassiss**  
International Development and  
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Hispanic Retail Group  
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**George Y. Nasra**  
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International Bank of Qatar  
Dohar, Qatar

**Denis M. Neill**  
Chief Executive Officer  
GTA LLC  
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Retired Executive Director  
Foundation for Middle East Peace  
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**Her Majesty Queen Noor**  
Amman, Jordan

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Former Director  
Washington Office  
Aramco  
Lake City, MN

**Walter C. Reichert**  
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Hewlett-Packard  
International Trade, Inc.,  
Palo Alto, CA

**Sara Roy**  
Senior Research Scholar  
Center for Middle Eastern Studies  
Harvard University  
Cambridge, MA

**Maggie Mitchell Salem**  
Business Development  
Washington, DC & Beirut, Lebanon

**Jane Schweiker**  
President  
Jane W. Schweiker & Associates  
Bethesda, MD

**Irfan A. Shahid**  
The Oman Professor of Arabic and  
Islamic Literature  
Georgetown University  
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Consolidated Contractors Company  
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IDS Real Estate Group  
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**Shereen Soghier**  
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Qorvis  
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Managing Trustee  
Clark Charitable Trust  
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**Philip C. Wilcox**  
President, Foundation for Middle  
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Former Ambassador  
Retired Foreign Service Officer  
Bethesda, MD



## HEADQUARTERS OFFICE

**Bill Corcoran**  
President

**Philip Davies**  
Vice President

**Yvonne Aiken**  
Office Manager

**Michael Austin**  
Director of Online Giving  
and Direct Mail

**Ellie Camlin**  
Summer Intern

**Mary Kate Chaath**  
Director of Donor Development

**Liz Demarest**  
Director of Communications

**Kathy Habib**  
Director of Foundation and  
Corporate Giving

**Aziz Haddad**  
Director of Information Systems

**Katherinne Hurtado**  
Accountant

**Ola Mahmoud**  
Program Coordinator

**Nancy Nye**  
Director of Donor Stewardship

**Lisa Warwick**  
Administrative Assistant

**Alfonso Wright**  
Senior Accountant

## JERUSALEM OFFICE

**Robert Crothers**  
Middle East Representative

**Jamal Al-Aref**  
Deputy Middle East Representative  
& West Bank Program Director

**Mamoun Abu-Gheith**  
Custodian/Messenger

**Barihan Al-Khatib**  
Administrative Assistant/  
Receptionist

**Doris Anfous**  
Executive Assistant / Sponsorship  
Program Coordinator

**Mazen Dabbagh**  
IFAD Project Manager & Credit  
Specialist

**Amjad Ebeid**  
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**Maysa Gayyussi**  
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**Tamara Handal**  
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Manager of Finance &  
Administration

**Emile Makhlof**  
Senior Accountant

**Samar Naser**  
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**Yara Odeh**  
Program Assistant

**Jubran Said**  
Project Management Specialist

**Badie Sartawi**  
Information Technology Consultant

## BEITIN WAREHOUSE

**Hani Khleif**  
In-Kind Program Manager

**Mohammad Atieh**  
In-Kind Field Assistant

**Mohammad Mahmoud**  
Warehouse Assistant

## HEBRON OFFICE

**Mohammed Abu-Rajab**  
Hebron Area Director

**Diane Abraham**  
Health Team Leader

**Khalidoun Abu-Ayyash**  
Psychosocial Program Field  
Coordinator

**Alma Hazboun**  
Administrative Assistant

**Samar Sharif**  
Finance and Administrative  
Assistant

## NABLUS OFFICE

**Rabah Odeh**  
Nablus Area Director

**Remah Jabr**  
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**Mohammad Jamleh**  
Psychosocial program Field  
Coordinator

**Mohammad Tuffaha**  
Site Engineer

## RAMALLAH OFFICE

**Rand Salman, M.D.**  
Public Health Director

**Mahar Al-Saleh**  
MIS/Communication Coordinator

**Widad Boukaileh**  
Program Assistant

**Majd Karakra**  
Project Accountant

**Iman Nijem**  
Manager, Psychosocial Program

**Naser Qadous**  
Agriculture Specialist

**Nadera Shibly**  
Procurement/Contracting  
Specialist

**Lamis Shuaibi**  
Field Coordinator & Administrative  
Assistant

## GAZA OFFICE

**Salah Sakka**  
Director

**Sabah A Barakoni**  
Office Manager

**Rola Abu Dakka**  
Field Monitor / Milk for  
Preschoolers

**Rasha Ghannam**  
Field Monitor, Milk for Preschoolers

**Aida Abu Hashem**  
Project Assistant / Child Well-Being  
Program

**Mona Abu Ramadan**  
Program Manager, Milk for  
Preschoolers

**Khalda Abu Samra**  
Field Monitor, Milk for Preschoolers

**Amer Al Aff**  
Support Services

**Huda Al Astal**  
Field Coordinator / Child Well-Being  
Program

**Mostafa Al Ghosain**  
Warehouse Manager

**Mariam Al Qaisi**  
Field Monitor, Milk for Preschoolers

**Dema Tabba'**  
Administrative Assistant

**Rania El Namarah**  
Public Relations Officer

**Nahed Waheidi**  
Construction Projects Engineer

**Mohmmad Zimmo**  
Projects Assistant

## LEBANON OFFICE

**Robert Mosrie**  
Country Director

**George Abi Abdallah**  
Manager of Finance &  
Administration

**Jackline Atwi**  
Administrative Assistant

**Martine Btaich**  
Development Projects Manager

**Hassan Dbouk**  
Field Engineer

**May Haddad**  
Community Health Advisor

**Yara Qutteina**  
Intern

## JORDAN OFFICE

**Hanan Shasha**  
Program Director

**Tasneem Al-Homoze**  
Administrative Assistant

**Mahmoud Arab**  
Project Manager

**Ahmad Naser**  
Project Coordinator

**Ahmad Samouh**  
Accountant

## OFF-SITE INTERNS

**Emily Antoon**  
Intern at The Galilee Society

**Katie Hesketh**  
Intern at Adalah

**Jamie Mandel**  
Intern at The Galilee Society

**Christopher Sutton**  
Intern at The Galilee Society

## LEGAL COUNSEL

**George Doumar**  
Doumar Law Group

# Indicators of ANERA's Integrity and Reliability

## TRUSTED

ANERA is trusted at every step in delivering sustainable programs and humanitarian aid. Since 1972, we have been a project partner and recipient of funds from the U.S. Agency for International Development. For decades, ANERA has received grants from various United Nations agencies and, in 2008, for the first time, we received funds from the Canadian International Development Agency. Each year, ANERA coordinates multi-million dollar importations of donated medicines through Israeli and Lebanese officials.

## CREDIBLE

For the past six years, ANERA has earned Charity Navigator's Four Star efficiency rating, achieved by only 2% of rated agencies in the U.S. We are a long-term member in good standing of the Better Business Bureau Wise Giving Alliance, an active member of InterAction, and an "A" rated charity, according to the Institute of Philanthropy.

## RESPECTED

Throughout ANERA's 40 years, our Board of Directors has included an impressive array of retired diplomats, international business executives, noted scholars and citizen activists. All are dedicated to ANERA because of the importance of our mission and our efficiency in delivering programs and relief.

## READY

ANERA is ready to respond to changing conditions in the Middle East with flexibility and resiliency. Our roots in the region are deep. We have long-established relationships with local partners and a staff that includes professionals from the fields of engineering, medicine, education, information technology and international development.

## COMMITTED

Since 1968, ANERA has been expanding its programs throughout the Middle East to reach more Palestinian families in need. Our efforts in education, health, development and job creation help thousands of people every year. We remain, as ever, committed to doing more.

The Atfaluna Society for Deaf Children, an ANERA partner since 1993, is the only institution in Gaza dedicated solely to meeting the needs of deaf children. They provide education, audiology and health care, counseling, social assistance, and eventual job placement. Pictured is a former pupil working on-site to stock the Atfaluna gift shop with lovely pieces which are sold to help fund their important work.



## ANERA'S MISSION

ANERA advances the well-being of people in the West Bank, Gaza, Lebanon and Jordan. Through partnerships and close consultation with local groups and communities, ANERA responds to economic, health and educational needs with sustainable solutions and also delivers humanitarian aid during emergencies.

With funding from USAID, ANERA built two new schools in the Jordan valley of the West Bank. Building the schools not only provides classrooms for children, but also approximately 9,000 employment days in a region where work is otherwise scarce.



Two staff members check a shipment of medicines in ANERA's Beitin warehouse. Everything needs to be counted, inventoried and delivered in a timely manner. In 2008, ANERA delivered over \$57 million worth of in-kind donations in the West Bank, Gaza and Lebanon.



*To maintain the efficient and wise stewardship of your money, to ensure that project funds are directed to only the best partners, and to comply with all U.S. laws and policies which regulate international development work, ANERA has adopted rigorous controls.*

*Visit our website to learn more:*  
**[www.anera.org](http://www.anera.org)**



*For more information about our programs and how you can help, please contact us at:*

# ANERA

AMERICAN NEAR EAST REFUGEE AID

40 years of Commitment

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